

THE ECONOMIC TIMES

presents



INDIA-UAE

STRATEGIC
CONCLAVE **2017**

SEPTEMBER 2017

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An Economic Times Initiative



INDIA - UAE COMPREHENSIVE STRATEGIC PARTNERSHIP

OVER THE YEARS



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INDIA – UAE

Over the years

UAE is India's 3rd largest trade partner globally

UAE is the second largest export destination of India
Over \$30 billion
2015-16

India is UAE's primary trade partner,
accounting for about 9.8% of its total non-oil trade

Indian investments in UAE
US\$ 6.2B
2015

UAE investments in India
US\$ 10B
2016

4365 Indian commercial companies are registered in the UAE Ministry of Economy as on end of 2016

Over 2.8 million Indians live in the UAE

By 2020, India will likely account for 5 percent of global oil demand



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INDIA - UAE Relationship Ties

Relations strengthened when

*Abu Dhabi's Crown Prince **Sheikh Mohamed Bin Zayed Al Nahyan** visited
India in February 2016*

&

*Further when we invited the Crown Prince as the **chief guest at India's
Republic Day parade in January 2017***

To further boost the INDIA UAE Bilateral
relations we present...



THE ECONOMIC TIMES INDIA UAE STRATEGIC CONCLAVE 2017



UNDER THE **PATRONAGE** AND IN THE **PRESENCE** OF
**HIS EXCELLENCY SHEIKH NAHYAN BIN MUBARAK
AL NAHYAN**

CABINET MEMBER AND MINISTER OF CULTURE AND KNOWLEDGE
DEVELOPMENT, UAE



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Macro Agenda

Public-Private Partnerships

Investment development & promotion

FDI Regulatory Frameworks

Decoding Sustainable, impact & responsible investment

Regional & Global Investor Support

Focus Sectors -
Healthcare,
Defence, Maritime
Transport,
Infrastructure, Oil
Storage &
Management



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Agenda Highlights

What does Comprehensive Strategic Partnership mean for India – UAE relationships?

Factors propelling the relationship & measures that could further boost trade & investment between India and UAE
Working together to achieve sustainable development goals
The contribution of the Indian diaspora in economic growth of UAE so far and the way forward

Resetting Globalization: Collaborating in a Fast Changing World

International Investment as a path to Competitiveness & Development
Role of foreign direct investment in fostering competitiveness, growth and development
Technology, Innovation & Sustainability – The three silos of advancing a knowledge economy

Case Studies & Presentations

Successful India-UAE collaboration projects

Keynote Address by eminent Economist

The geo-political and economic impact of strong India-UAE relations on Asia

Making the USD 75B Infrastructure Fund Work

Fast tracking the placement of necessary governance structures in place
Balancing the investments between retrofitting and India's next generation infrastructure
Identifying the regulatory gaps & the role of various stakeholders in pushing the agenda for development



Agenda Highlights

Achieving Competitiveness through foreign investment: Success stories and underlying investment promotion strategies

FDI as a means to strengthen their economies and enhance their competitiveness

Effective investment promotion strategies to bring the right kind of investment to unleash entrepreneurship

Global Corporations and Governments Drivers: Enablers of FDI and Competitiveness

Cultivating a culture of Collaboration for Innovation and R&D

The confluence of purpose, people, and processes

Ways around strict budgets and the case for increasing the R&D spend in a volatile environment

Innovation under resources, capabilities and institutional constraints

Fire Side Chat

Between cultural ambassadors from UAE and India showcasing the strong centuries old cultural ties between the two countries

Sector Specific Round Tables & Parallel Sessions

Healthcare
Defence
Maritime Transport
Infrastructure
Oil Storage & Management



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Special Highlights



Investment Awards



Bilateral Meetings



Investor Zone



Bringing into the LIMELIGHT the Best of Asian Healthcare Brands

Knowledge Partner



Why Attend?

- ▶ **Position** your organization
- ▶ **Learn** about the new policies and regulations
- ▶ **Meet and connect** with over 500 international delegates
- ▶ **Explore** the latest location developments within UAE and get updates on new business and investment opportunities
- ▶ **Pitch** your project ideas to investors and incubators at a special Startup platform



Key Stakeholders

GOVERNMENT

Ministers, Vice Ministers, Governors, Mayors, Chairmen, Director Generals, CEO, Managing Directors, Heads, General Managers, Investors, Businessmen, C Level Participants from Private Sector, Entrepreneurs, Advisors, Specialists from:

- ▶ Ministries and Government Departments
- ▶ Investment Promotion Agencies
- ▶ Chambers of Commerce and Industry & Business Councils

NON GOVERNMENT

Top notch professionals from relevant sectors and banking and financial institutions, Consultancy Firms, SWF, Pension and Investment Funds, Family offices, Insurance, Risk and Credit Rating Companies, Start-ups, Incubators and Special Programs, International Organizations

Designations: Chairmen, CEOs, CTOs, CIOs, Directors, Advertisers, CMOs, Brand Managers, COOs, Public Relations



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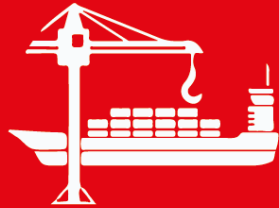


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Key Sectors



Agribusiness



Infrastructure & Logistics



Manufacturing



Healthcare & Pharmaceuticals



Tourism & Hospitality



Finance and Banking



IT & Telecommunications



Defence



Energy & Mining



Real Estate & Property



Leveraging the power of The Times Group

#1 English
general
news
channel

#1 English
business
news
channel

#1
English
movie
channel

#4 of the
largest
dailies in
India

#1
Online
Media
Channel

#1
Online Business
Media
Channel

- **13** dailies including four of the largest in the country – TOI , ET, Vijay Karnataka and Mumbai Mirror
- Dominant market share in radio across **32** stations
- Weekly editions of 'The Crest Edition', 'The Speaking Tree', 'ET Wealth' & 'iDiva'
- **12** Consumer magazines and **6** B2B magazines
- 11 publishing centers , 72 ad sales offices & 74 points of contact
- TV channel distribution platform
- Anchored by over **11000** employees



ABOUT ET EDGE

ET Edge is an Economic Times Initiative, to create knowledge platforms across multiple industries that would connect, engage, and empower businesses to define their future strategy & direction, develop growth opportunities and address problems facing their respective sectors, through strategic conferences, summits and exhibitions.

We bring together visionaries and key leaders on our knowledge platforms to create social and business ecology, conducive to the positive changes required by the industry.



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Thank You

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